

# **MARKETING SPONSERSHIP**



# **Accelerating Innovation**



# productronica China 2025

International Trade Fair for Electronics Development and Production March 26–28, 2025 Shanghai New International Expo Centre

productronica-china.com



# CONTENT

3.1 Visitor Guide

3.1.1 Insert Page Advertising

3.1.3 Logo on Exhibitor List

3.2.1 Visitor Badge Promotion

3.2.2 Logo on Visitor Lanyard

3.1.4 Recommended Exhibitor Logo 10

3.1.2 Logo on Floor Plan

3.2 Visitor Badge & Lanyard

01 Digital Marketing		03 Offline Advertising	
1.1 Official Website Promotion	3	3.3 On-Site Promotion	1
1.1.1 Banner on Official Website	3	3.3.1 Outdoor Billboard (South Hall Square)	1
1.1.2 Banner on WeChat Mini-Program	4	3.3.2 Billboard in Connecting Corridor	1
1.2 Email Direct Marketing	5	3.3.3 Indoor Hanging Banner	1
1.2.1 Banner on EDM	5	3.3.4 Floor Sticker	1
1.2.2 EDM Release	5	3.3.5 Hall Corridor Hanging Banner	1
1.3 Social Media Promotion	6	3.3.6 Inner Square Billboard	1
1.3.1 WeChat Press Release	6	3.3.7 Tetrahedron at Visitor Registration Area	1
1.3.2 Banner on WeChat Press Release	6	3.3.8 Column Advertising	1
1.3.3 Online Webinar Sponsorship	7	3.3.9 Poster on Glass Wall	1
1.3.4 Short Video Promotion	7	3.3.10 Banner on Shuttle Bus	1
		3.3.11 Banner on Shuttle Bus Stop	1
02 Joint Sponsorship		3.4 Functional Area Sponsorship	1
2.1 Tote Bag Sponsorship	8	3.4.1 Tetrahedron at Visitor Lounge	1
2.2 Gift Sponsorship	8	3.4.2 Acrylic Stand at VIP Lounge	1
2.3 Lunch Coupon Sponsorship	8	3.4.3 Poster at Functional Area	1
03 Offline Advertising			

9

9

9

10

10

10

11



# **01 Digital Marketing**

#### productronicachina.com.cn

### 1.1 Official Website Promotion

### 1.1.1 Banner on Official Website



Visitors and exhibitors will frequently log in to the exhibition's official website. With approximately 900,000 visits throughout the year, your company's name and logo will get plenty of exposure. Meanwhile, all web banners can be hyper-linked to your company's official website.

- Position 1 will appear on all main pages, including the homepage, exhibitor-center page, conference-schedule page and others (excluding visitors' pre-registration page).
- Position 2, 3, 4, 5 and 6 will appear on other webpages except for the homepage, exhibitor-center page, and visitors' pre-registration page.
- Position 3 and 4 can accept at most two sponsors and will be displayed in upper and lower sections.
   Position 6 can accept at most four sponsors.
- First-come, first-served.
- File format: JPG, GIF
- Exclude banner design.

Position	Size (width x height)	Price
1	120 x 600 pixels	CNY 15,000 / two weeks
2	728 x 90 pixels	CNY 12,000 / two weeks
3	300 x 250 pixels	CNY 8,000 / two weeks
4	300 x 125 pixels	CNY 5,000 / two weeks
5	468 x 60 pixels	CNY 3,000 / two weeks
6	140 x 70 pixels	CNY 2,500 / two weeks

<sup>\*</sup> Deadline for Submitting the Image: 3 days before the agreed launch date.

# 1.1.2 Banner on WeChat Mini-Program





在线会刊

精彩图集

展商新闻

展会新闻

25





The official WeChat Mini-Program contains all exhibition-related information, such as exhibitors information, exhibits information, concurrent news, exhibition news, etc. It is an essential online guide for exhibitors and visitors.

- Position 1 will appear at the top of the home page and display on a scrolling basis. Position 2 will appear at the bottom of the home page, showing your company's logo.
- The first page of Position 1 is not open for sponsorship.
- No pages can be hyper-linked to other websites.
- First-come, first-served.
- File format: JPG
- Exclude banner design.

Position	Period	No. of Page	Price
	Feb & Mar, 2025	2 <sup>nd</sup> or 3 <sup>rd</sup> page	CYN 20,000 / month
1	reb & Mai, 2025	4 <sup>th</sup> or other page	CYN 15,000 / month
I	Other Months	2 <sup>nd</sup> or 3 <sup>rd</sup> page	CYN 5,000 / month
		4 <sup>th</sup> or other page	CYN 3,000 / month
2	Feb & Mar, 2025	/	CYN 5,000 / month
	Other Months	/	CYN 3,000 / month

<sup>\*</sup> Deadline for Submitting the Image: 3 days before the agreed launch date.



# 1.2 Email Direct Marketing

### 1.2.1 Banner on EDM



The organizer will send exhibition information, latest industry news and exhibitors information to high-quality visitors every week. Through regular reaching out to the target visitors, your company's brand image can be enhanced. All the banners can be hyper-linked to your official website.

- Target audience includes pre-registered visitors, VIPs and conference audience from 2021-2024.
- Each of Position 1 & 2 can accept at most two sponsors simultaneously.
- First-come, first-served.
- File format: JPG, GIF
- Exclude banner design.



Position	Size (width x height)	Period	Price
4 T	620 00 1	Other Months	CYN 10,000 / 3 期
1-Top	620 x 80 pixels	3 months prior to the exhibition (incl.)	CYN 15,000 / 3 期
2.5 552		Other Months	CYN 8,000 / 3 期
2-Bottom 5	560 x 80 pixels	3 months prior to the exhibition (incl.)	CYN 12,000 / 3 期

<sup>\*</sup> Deadline for Submitting the Image: 5 days before the agreed launch date.

Customized emails can be delivered to targeted audience to develop potential customers. Your customized content will be sent in conjunction with the

The email content provided by the sponsors will be reviewed by the organizer

and should not include any information about competing exhibitions.

## 1.2.2 EDM Release



提高效率,提升产能,增加利润 al GT90 & GT120可调温焊接系统的卓越性能助您提高焊接效率,提升产制 了解更多





• Delivery report will be provided one week later, including sending volume, receiving rate, opening rate, clicking rate, etc.

- First-come, first-served.
- File format: HTML (for sending e-newsletter)
- Exclude content and format design.

organizer's exhibition information.

Period	Frequency	Price
3 months prior to the exhibition(incl.)	2 times / months	CNY 10,000 / 5,000 email addresses
Other Months	4 times / months	CNY 5,000 / 5,000 email addresses

<sup>\*</sup> Deadline for Submitting the Image: 7 days before the agreed launch date. 5



### 1.3 Social Media Promotion

### 1.3.1 WeChat Press Release



productronica China's official WeChat account has more than 69,000 followers. Each press release has a considerable amount of read clicks.

The official customer service account "Xiaomu" has nearly 20,000 friends and 10 industry groups simultaneously reposts your WeChat releases in Moments.

No delivery will be arranged two weeks before the exhibition.

The specific schedule is subject to the actual delivery by the organizer.

Exclude content design.

Period	Position	Price
3 months prior to the exhibition (incl.)	Headline	CYN 8,000 / issue
	Sub-Article	CYN 5,000 / issue
Other Months	Headline	CYN 5,000 / issue
	Sub-Article	CYN 3,000 / issue

<sup>\*</sup> Deadline for Submitting the Image: 7 days before the agreed launch date.

## 1.3.2 Banner on WeChat Press Release

2025慕尼黑上海电子生产设备展看点提前知晓,抢定展位,锁定商

慕尼黑上海电子生产设备展 2024-05-16 11:44



#### banner

慕尼黑上海电子生产设备展作为电子制造行业重要的展示交流平台,将于2025年3月26-28日在上海新国际博览中心(E1-E5, W1-W3馆)再度起航。展会现场将吸引超1,000家电子制造行业的创新企业加入,展会规模将达近100,000平方米。展会将吸引来自汽车、新能源、工业、



7月底前报名参展,可享早岛优惠价! 具体详询: 邢女士, 021-20205553 productronica China's official WeChat account has more than 69,000 followers, and will regularly publish industry news, exhibition news and other content.

- For headline articles only, and the banner will not appear in articles that sponsored by other companies.
- Position 1 is at the top of the article; Position 2 is at the bottom of the article.
   Each position can accept up to two sponsors at the same time.
- First-come, first-served.
- File format: JPG, GIF

Position	Size (width x height)	Period	Price
1-Top		3 months prior to the exhibition (incl.)	CYN 10,000 / 3 issues
1 100	640*100 pivols	Other Months	CYN 8,000 / 3 issues
640*100 pixels 2-Bottom	3 months prior to the exhibition (incl.)	CYN 8,000 / 3 issues	
		Other Months	CYN 5,000 / 3 issues

<sup>\*</sup> Deadline for Submitting the Image: 5 days before the agreed launch date.



# 1.3.3 Online Webinar Sponsorship



Online live broadcasts have gradually become one of the important channels for viewers to obtain information. productronica China relies on its strong brands and resources to help involving companies achieve multi-channel and all-round brand exposure, and release cutting-edge technologies, latest products and application solutions to target audiences.

- Opportunities to communicate in depth with industry experts, target audiences, etc.
- No live broadcast will be arranged within one month before and after the exhibition.

Package	Price	Booking Deadline
<ul> <li>✓ 30-minute live speech</li> <li>✓ Promotion before the live broadcast based on the database through WeChat and EDM</li> <li>✓ Data analysis report after the live broadcast</li> </ul>	CYN 15,000	10 days before each live broadcast

### 1.3.4 Short Video Promotion





Short videos can highlight your booth and products at the exhibition, help enhance company's brand image, and broaden company's publicity during the exhibition period.

- Video Duration: 30 seconds for the final video
- Video Content: includes booth effect display, exhibits display, and some exciting moments of communication, etc. Before shooting the video, it is necessary to communicate with the exhibitors in advance about the shooting script and video editing.
- Delivery Platform: 1 productronica China's official website
  - 2 WeChat service account
  - 3 One post-show WeChat press release (sub-article)

**Video Resolution:** 720p or 1080p **Period:** 6 months after the exhibition

Price: CNY 12,000 / video

Booking Deadline: February 14th, 2025

Deadline for Submitting the Image: 2 weeks before the exhibition date

# **02 Joint Sponsorship**



# 2.1 Tote Bag Sponsorship



Sponsors can print company promotional content on the tote bags, and the organizer will distribute them to on-site registered visitors. This is a great opportunity to gain image exposure.

- Exhibition logo must be printed on the lower right corner of the tote bag, and the size should not be less than 10cm (width).
- The pictures/logos/promotional content on the tote bag need to be confirmed with the organizer first.
- The sponsor is responsible for design, production, procurement and transportation; the organizer is responsible for distribution.

Design	Price
With Exhibition Logo	CNY 15,000 / 5,000 copies

**Booking Deadline:** February 28th, 2025

# 2.2 Gift Sponsorship



Gifts are provided by the sponsor, and the organizer will distribute them to various audiences in batches. Exquisite and thoughtful gifts will deeply impress the exhibitor's brand image into the minds of the visitors.

- Gifts must be confirmed with the organizer first. The sponsor will purchase physical gifts and add the exhibition logo, and the organizer will distribute them on site.
- The sponsor is responsible for design, production, procurement and transportation.
- Distribution points for general visitors include but are not limited to forum area, gift distribution area and lounge area.
- Distribution points for VIP visitors include but are limited to VIP lounge.

Booking Deadline: February 28th, 2025

#### **Standards for Gift Price Levels:**

Objects	Gift Value	Price
General Visitors	>= CNY 30 / each	CNY 1,000 / 500 copies
VIP Visitors	>= CNY 100 / each	CNY 1,000 / 500 copies

# 2.3 Lunch Coupon Sponsorship



3.20-22 尿博塩中心 :1-E6, C3) 「一日。 ・中心 ・中心 ・中心 ・和は4種独共能) アロ

Meal coupons will be distributed to more than 8,000 group visitors and high-quality preregistered visitors. The sponsor can use the front of the meal coupon to print company name and logo, and the back of the meal coupon to print other promotional images.

Size (width x height): 90mm\*45mm

Price: CNY 5,000 / 1,000 pieces (design by the sponsor and produce by the organizer)

Booking Deadline: February 28th, 2025

Deadline for Submitting the Image: March 7th, 2025

**Back** 



# **03 Offline Advertising**

### 3.1 Visitor Guide

# 3.1.1 Insert Page Advertising



The visitor guide is an on-site printed material, which will be distributed to every visitors. It provides all the main information, such as exhibitor list, conference agenda, exhibit information and floor plan.

- File format: AI, PDF (with 300 dpi)
- Include production but exclude image design.



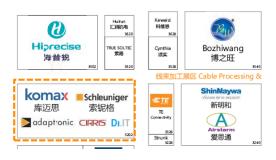
	Position	Trim Size (width x height)	Price
0	Outside Back Cover Gatefold (2 full pages)	420mm x 285mm	CNY 50,000
2	Outside Back Cover (full page)	210mm x 285mm	CNY 37,000
3	Inside Front Cover (full page)  EXCLUSIVE	210mm x 285mm	CNY 35,000
4	Inside Back Cover (full page)	210mm x 285mm	CNY 35,000
	Inside Full Page	210mm x 285mm	CNY 18,000
	Inside Half Page	185mm x 120mm	CNY 10,000

Booking Deadline: Outside Back Cover Gatefold - January 17th, 2025

Others - February 14th, 2025

Deadline for Submitting the Image: February 28th, 2025

# 3.1.2 Logo on Floor Plan



The visitor guide contains all important information, including floor plans, conference agenda, exhibitor list, hall layout and is distributed free of charge to all on-site visitors. Mark your logo on the floor plan to increase brand exposure and it helps your clients to find your booth easily.

**Price:** CNY 3,000

Booking Deadline: February 14th, 2025



# 3.1.3 Logo on Exhibitor List



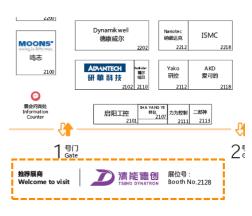
The visitor guide contains all important information, including floor plans, conference agenda, exhibitor list, hall layout and is distributed free of charge to all on-site visitors. Publish your logo in front of your company name to help visitors to find you easily.

Price: CNY 3,000

Booking Deadline: February 14th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.1.4 Recommended Exhibitor Logo



The visitor guide contains all important information, including floor plans, conference agenda, exhibitor list, hall layout and is distributed free of charge to all on-site visitors. Those recommended logos will be listed individually below the floor plan to highlight your booth.

- Ten sponsors limited
- First-come, first-served

**Price:** CNY 4,000

Booking Deadline: February 14th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.2 Visitor Badge & Lanyard

# 3.2.1 Visitor Badge Promotion



This is an independent card separate from the visitor badge. You can print your booth number, new product information or slogan to deepen the impression of your company to the registered visitors on site. After confirming the submitted design, only the electronic version will be confirmed.

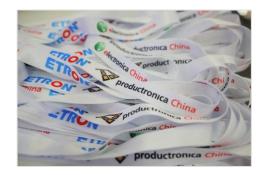
- First-come, first-served
- Include production but exclude image design.

Design	Trim size (width x height)	Price
One Side	100mm x 50mm	CNY 20,000 / 10,000 copies
Two Sides	100mm x 50mm	CNY 30,000 / 10,000 copies

Booking Deadline: January 24th, 2025



# 3.2.2 Logo on Visitor Lanyard



Lanyards are given to all on-site visitors when they collect their badges.

- Company logo and exhibition logo appear on the lanyards crosswise.
- First-come, first-served
- Include production but exclude image design.

Price: CNY 50,000 / 10,000 lanyards
Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

### 3.3 On-Site Promotion

# 3.3.1 Outdoor Billboard (South Hall Square)



The billboards are located at the main entrances (at south hall square). Undoubtedly, it is one of the most prominent on-site branding opportunities at productronica China to catch the attention of all the incoming and outgoing visitors.

• File format: JPG, TIF, PDF

Size (width x height): 8m x 5m (single-sided)

Price: CNY 40,000 (production included, design excluded)

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.3.2 Billboard in Connecting Corridor



The billboards are located in the connecting corridors between each halls, which is a must-visit place for visitors.

• File format: JPG, TIF, PDF

Size (width x height): 4m x 3m (single-sided)

Price: CNY 20,000 (production included, design excluded)

Booking Deadline: January 24th, 2025



# 3.3.3 Indoor Hanging Banner



The banners are hung above the aisles of halls. The eye-catching, two-sides banners make visitors find your booth easily.

- The hanging point should be confirmed with the organizer.
- File format: JPG, TIF, PDF

Size (width x height): 2m x 5m (portrait, two sides)

Price: CNY 35,000 / banner (production included, design excluded)

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

### 3.3.4 Floor Sticker



The floor sticker will be laid out at key locations in the pavilions, guiding visitors to your company's booth.

Size (width x height): 1m x 1m

**Price:** CNY 6,000 (production included, design excluded)

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.3.5 Hall Corridor Hanging Banner



Using banners in the corridor for advertising can attract the attention of visitors. The advertisements can be printed with your company pictures, company name, logo and booth number, giving visitors more intuitive booth information.

- File format: JPG, TIF, PDF
- First-come, first-served
- Include production but exclude image design.

Size (width x height): 2.5 m x 1.2 m (two-sided)

The South Hall-E1 Hall: The total length of the flag 3.5mL x 1.2mH

Hall E1-Hall E6: The total length of the flag 5mL x 1.2 mH

Quantity	Price
2 Consecutive Banners	CNY 20,000
4 Consecutive Banners	CNY 30,000

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

\*The organizer reserves a part for the design of the conference guidelines, please refer to the diagram.



# 3.3.6 Inner Square Billboard

Billboard can be printed with pictures, company names, logos or booth numbers, etc. Facing the direction of pedestrian flow, visitors coming and going between exhibition halls will not ignore such eye-catching large advertisements. Include production but exclude image design.

**Booking Deadline:** January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

#### Promotional Space 1: Halls E1-E6, near the inner square



#### **Specification ONE:**

Sign post in first position located at the inside square of SNIEC. Two sides are all available for advertising. Visitors will not miss the eye-catching sign post.

File format: JPG, TIF, PDF

Size (width x height)	Quantity	Price		
5m x 4m	1 banner (single side)	CNY 20,000		
5m x 4m	2 banners (double sides)	CNY 35,000		



#### **Specification TWO:**

The sign post shows image, company's name, logo and booth number on it in order to make sure your most important information will not be missing.

- Six sponsors at most
- First-come, first-served
- File format: JPG, TIF, PDF

Size (width x height): 1m x 2m

**Price:** CNY 30,000 (4 banners, single-sided)

#### Promotional space 2: South Hall - E1, outside of the connecting corridor



The billboard is placed on the square outside the corridor of No. 1 registration hall and Hall E1. There is no doubt that this is one of the eyecatching live advertisements, and the exposure rate undoubted.

Size (width x height): 5m x 4m (single-sided)

Price: CNY 35,000 / banner (Only accept one sponsor)



# 3.3.7 Tetrahedron at Visitor Registration Area



Company name and logo published on the registration form filling counter catches the attention of all the onsite visitors as they fill in the registration form.

- A company LOGO can be printed on each side of a tetrahedron.
- · First-come, first-served
- File format: JPG, TIF, PDF

Size (width x height): 1m x 1m (each side)

**Price:** CNY 15,000 / column (production included, design excluded)

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.3.8 Column Advertising



All the columns located outside each hall and four ads for display. Company image, name, logo or booth number can be shown on it.

Size (width x height): 3m x 6m

File format: JPG, TIF, PDF

Price: CNY 55,000 / column (production included, design excluded)

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

### 3.3.9 Poster on Glass Wall



Posting on glass wall outside exhibition hall at the north entrance of it. The poster shows company's name, logo or booth number.

- The specific location needs to be communicated and confirmed by the organizer and exhibitors.
- First-come, first-served
- File format: Al or CDR

Flag size (width x height): 3.7m x 3.7m

**Price:** CNY 28,000 (production included, design excluded)

**Booking Deadline:** January 24th, 2025



### 3.3.10 Banner on Shuttle Bus





The shuttle bus picks up visitors at the bus stop out of registration halls. Advertising on the shuttle bus that provides round trip service between E1 and E6.

- Company image, name, logo or other information can be shown on triangle billboard at top or at back of the shuttle bus.
- First-come, first-served
- File format: Al or CDR

Position	Size (width x height)	Price
Triangle billboard	2.4m x 0.7m	CNY 20,000 / three buses
Back billboard (KT board)	1.3m x 0.9m	CNY 15,000 / three buses

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.3.11 Banner on Shuttle Bus Stop



Circular advertisement above (two pieces on two sides)

Shuttle stations in the exhibition hall are set up outside halls E1 & E6. Station advertisements can print important information such as company image, name, logo, and other important information.

- Company image, name, logo or other information can be shown on the bus stop.
- First-come, first served
- File format: Al or CDR
- Include production but exclude image design.

知恵工作	(3) 主题馆

Rectangle advertisement below (four pieces on two sides)

Position	Size (width x height)	Price		
Circular advertisement above	1.8m x 1.3m	CNY 10,000 / piece		
Rectangle advertisement above	4m x 0.8m	CNY 15,000 / piece		
Rectangle advertisement below	1m x 1m	CNY 12,000 / piece		

Booking Deadline: January 24th, 2025



# 3.4 Functional Area Sponsorship

# 3.4.1 Tetrahedron at Visitor Lounge



The tetrahedral advertisement is located in the audience rest area, where the audience stops to rest and recharge. Exhibitors can use most of the images on each side of the tetrahedron for advertising.

• File format: JPG, TIF, PDF

Available size (width x height): 1m x 2m (each side)

Price: CNY 20,000 / column (Including production, excluding design)

Booking Deadline: January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

# 3.4.2 Acrylic Stand at VIP Lounge



The VIP audience rest area serves the highest quality audience and exhibitors, providing communication space, lunch, afternoon tea and other services. Acrylic double-sided standing cards will be placed on each negotiation table.

Exclusive

File format: Al or PDF

**Price:** CNY 10,000/10 pages (Including production, excluding design)

**Booking Deadline:** January 24th, 2025

Deadline for Submitting the Image: February 21st, 2025

### 3.4.3 Poster at Functional Area



The on-site functional areas (forum area, audience rest area, VIP audience rest area, etc.) are crowded with people. The posters on the outer wall can help the audience to better and faster understand the location of your company's products or booth, and increase exposure.

• File format: Al or PDF

Size (width x height): 0.95m x 2.4m

**Price:** CNY 5,000 / posters (Including production, excluding design)

Booking Deadline: January 24th, 2025

# **Application Form**

Company Name (Chinese & E	inglish)								
l									I
Company Name for Promotic	on Usage	(Chinese &	English)						1
Tel Fax				Mobile	Mobile (Important)				
l			.			I			l
Contact Person: Mr. / Ms.			Title			Email (	Important)		
I			l			_			
Digital Marketing									
Banner on Official Website				Banner on WeCha	nt Mini Progra	am (Remarks	Specifications)		
☐ CNY 15,000	□ CNY	12,000		☐ CNY 20,000	□ CNY	15,000			
☐ CNY 8,000	□ CNY	5,000		☐ CNY 5,000	□ CNY	3,000			
☐ CNY 3,000	□ CNY	2,500			•				
Banner on EDM				EDM Release		WeChat	Press Release (Re	marks Sp	ecifications)
☐ CNY 15,000	□ CNY	12,000		☐ CNY 10,000	☐ CNY 5,00	0 CNY	8,000	□ CNY 5,	000
☐ CNY 10,000	□ CNY	8,000					5,000	☐ CNY 3,	000
Banner on WeChat Press Re	nner on WeChat Press Release (Remarks Specifications)		Online Webinar S <sub>l</sub>	ponsorship	Short Vi	deo Promotion			
☐ CNY 10,000	☐ CNY	8,000		☐ CNY 15,000		□ CNY	12,000		
□ CNY 5,000									
Joint Sponsorship									
Tote Bag Sponsorship				Gift Sponsorship		Lunch Coupon Sponsorship			
☐ CNY 15,000	□ CNY	☐ CNY 20,000		☐ CNY 10,000		☐ CNY 5,000			
Offline Advertising									
Insert Page Advertising									
□ Outside back cover gatefold	/ CNY 50	0,000		□ Outside back cover / CNY 37,000		☐ Inside front cover / CNY 35,000			
□ Inside back cover / CNY 35,	000	_		□ Inside page 1/1 (4c) / CNY 18,000		☐ Inside page 1/2 (4c) / CNY 10,000			
Logo on Floor Plan				Logo on Exhibitor List		Recommended Exhibitor Logo			
□ CNY 3,000	CNY 3,000		□ CNY 3,000		☐ CNY 4,000				
Visitor Badge Promotion		Logo on Visitor Lanyard		Outdoor Billboard					
☐ CNY 20,000		□ CNY 30,	000	□ CNY 50,000		☐ CNY 40,000			
Billboard in Connecting Corridor		Indoor Hanging Banner		Floor Sticker					
☐ CNY 20,000				☐ CNY 35,000			☐ CNY 6,000		
Hall Corridor Hanging Banno	er			Inner Square Billb	oard (Remai	ks Specifica	tions)		
☐ CNY 20,000		☐ CNY 30,	000	☐ CNY 35,000		30,000	☐ CNY 20,000		
Tetrahedron at Visitor Registration Area		Column Advertisii			Poster on Glass W	all			
☐ CNY 15,000		☐ CNY 55,000	5,000		□CNY 28,000				
Banner on Shuttle Bus		T		Banner on Shuttle	Bus Stop				
☐ CNY 20,000 ☐ CNY 15,000		☐ CNY 10,000 ☐ CNY 15,000		☐ CNY 12,000					
Tetrahedron at Visitor Loung	ge	1		Acrylic Stand at VIP Lounge			Poster at Functional Area		
☐ CNY 20,000				☐ CNY 10,000			☐ CNY 5,000		

Date \_\_\_\_\_\_ Company Stamp & Legally Binding Signature \_\_\_\_\_

\* The applicant has carefully read and acknowledge the application form and sponsorship terms, and accepts the sponsorship terms

<sup>\*</sup> The applicant has carefully read and acknowledge the application form and sponsorship terms, and accepts the sponsorship terms attached to this application form. The applicant fully understands the terms that exempt the organizer from liability and limit the applicant's rights, and agrees to be bound by them.

#### **Terms of Sponsorship**

#### **Application for Sponsorship and Sponsorship Contract**

All potential sponsors wishing to take part in the event must express their wish to do so by fully as well as faithfully completing and signing – by affixing with company seal or contract seal - the application form ("Application Form") and submitting it to Messe Muenchen Shanghai Co., Ltd. ("MM-SH") (facsimile or scanned copies are deemed as legally valid) at the earliest opportunity (at the latest by the application deadline). The applying sponsor may keep a photocopy of the application.

By submitting the application, the applying sponsor expresses to MM-SH its keen interest to be a sponsor ("Sponsor").

When an applying sponsor submits the Application Form, it means that the sponsor acknowledges and observes the Terms of Sponsorship under the Application Form, and a sponsorship contract ("Sponsorship Contract") shall also be deem to have been entered into with MM-SH in relation to contents of the sponsorship and related services. The Application Form submitted by the applying sponsor (including the Terms of Sponsorship), the Marketing Sponsorship Manual, and the sponsorship package (if any) made by MM-SH for the Sponsor are indispensable parts of the Sponsorship Contract, which has legally binding force on both parties. Without prior written consent of MM-SH, the Sponsor shall not transfer any part or all of its rights and obligations under the Sponsorship Contract to any third party.

#### **Sponsorship Fees**

The details of the sponsorship fees are specified in the Application Form.

The sponsorship fees include extensive services provided by MM-SH, such as consultation and planning advice, sponsorship package preparation and technical assistance, etc.

The prices under the Application Form include 6% value-added tax. If the tax authority in China adjusts the tax type or tax rate before MM-SH issues the fapiao, MM-SH has the right to calculate the tax amount and issue the corresponding fapiao according to the new tax type and tax rate from the date when the tax authority in China adjusts the tax type or tax rate. In case of any further tax requirements in the Sponsor's state / country of residence, such taxes shall be borne by the Sponsor. The Sponsor must pay the sponsorship fees first and MM-SH will subsequently issue the respective fapiao (tax inclusive).

After receipt of the Application Form, MM-SH will, within reasonable time, issue an invoice for the advance payment. The specific requirements of the payment shall be subject to such invoice. If the applicant reduces the sponsorship services at its own discretion, the advance payment for the reduced services will not be refunded but still be a part of the sponsorship

The amounts specified in the invoice shall be paid immediately, unless other payment due time is specified therein. Payment of sponsorship fees is an essential condition for obtaining sponsorship services.

Before the Sponsor fulfills its payment obligation to MM-SH for the ordered services, MM-SH has the right to refuse to provide any related services to such Sponsor. This shall in particular apply to those Sponsors who have failed to perform or perform in a timely manner the payment obligations to the organizer.

Should the Sponsor wish to have a fapiao reissued because the company name, tax number or address of the recipient of the fapiao has changed, the Sponsor is obliged to pay MM-SH a sum amounting to RMB 450 plus any governmental tax and charges for each change of fapiao. If the reissuance of the fapiao is caused due to mistakes of MM-SH, the Sponsor is not required to assume the cost for the reissuance.

#### 3. **Payment Terms**

The deadlines for payment given in the invoices must be observed. Payment in full and in due time of the amounts invoiced is a condition for obtaining the sponsorship services. The Sponsor will receive invoices for all additional charges (e.g. technical services) with the confirmation of the order; they are to be paid by the Sponsor immediately on receipt thereof. All invoiced amounts in all MM-SH invoices are to be paid in RMB, without deductions and free of all charges (i.e. bank transfer fee and charges for the transferring via bank account shall be paid by the Sponsor), by credit transfer to the account specified in the invoices. The beneficiary's bank account information is as follows:

Beneficiary: Messe Muenchen Shanghai Co., Ltd. Bank: ICBC Shanghai Branch, No.2 Business Department

Account No.: 1001190709016219311 Swift code: ICBKCNBJSHI

#### Withdrawal from Contract

If the sponsorship package which has been confirmed by MM-SH and the Sponsor in writing is subsequently changed so much by MM-SH that the Sponsor can no longer be reasonably expected to accept, the Sponsor is entitled to withdraw from the Sponsor Contract within one week of receiving the written notification by MM-SH. Otherwise, apart from the statutory rights to withdraw from contracts, the Sponsor has no right to withdraw from the Contract. If the Sponsor withdraws from the Contract unilaterally after submitting the Application Form, it shall be liable for actual cost occurred in relation to the matters of sponsorship and compensation for all direct losses incurred by MM-SH for such withdrawal.

MM-SH is entitled to withdraw from the Sponsor Contract if the Sponsor fails to fulfill its payment obligations to MM-SH in time. For such purpose "in time" means MM-SH has extended the deadline for the payment by 5 days and the Sponsor shall fulfill the payment obligation within this grace period. MM-SH is also entitled to withdraw from the Contract if the Sponsor breaches any stipulation under the Sponsorship Contract, and MM-SH shall no longer be reasonably expected to adhere to the Contract. In the aforementioned cases MM-SH is entitled not only to withdraw from the Contract but also to demand from the Sponsor 100% of the sponsorship fees as compensation. MM-SH's right to claim further losses and damages remains unaffected.

#### **Force Majeure**

If MM-SH is compelled, as a result of force majeure (e.g. natural disasters such as earthquakes, droughts, tsunamis, typhoons, hurricanes and floods, or fires, war, riots, terrorism, acts of government, epidemics, hacker attacks, network failures, power outages, major disruptions due to technical adjustments by the telecommunications department, shutdowns due to government controls, virus attacks, etc.) or other circumstances beyond its control, to postpone or change any sponsorship service, the Sponsor shall not be entitled to withdraw or cancel the Contract, nor have any other claims against MM-SH, in particular claims for damages. If MM-SH cancels or no longer provides the sponsorship services as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for MM-SH to provide the sponsorship services, MM-SH is not liable for damages and disadvantages to the Sponsor arising from such no more provision of the sponsorship services as a result of the above situations.

#### Sponsor's Undertakings and Warranties

6.1 The Sponsor represents and warrants that, it owns the intellectual property rights of the Published Contents during the marketing sponsorship services, or it has been legally authorized by the lawful right owner in advance. The Sponsor shall take legal liabilities on its own for the ownership of the intellectual property rights of all the marketing materials provided by itself.

6.2 If the sponsorship services involve any link to the Sponsor's website, the Sponsor shall ensure the legitimacy and security of such website link, and ensure that it does not involve any infringement. The Sponsor shall bear any loss and liability caused by violation of this warranty.

6.3 If the Sponsor publishes contents that contain professional information of industries such as meteorology, education, healthcare, transportation, finance, film and television, animation, publication and information, or contain information of public figures, celebrities, personal icons, marks or body languages, etc., the Sponsor shall ensure that it owns the lawful right to use and right of portrait, etc.

6.4 The Sponsor warrants that the pictures, videos, Logos, drafts of advertising design, articles and other marketing materials published through marketing sponsorship services (hereinafter referred to as the "Published Contents") shall not infringe the legal rights of any third party (including but not limited to copyright, trademark, right of portrait, etc.). If the Published Contents from the Sponsor infringe any legal right of a third party, the Sponsor will bear relevant legal liabilities and risks. If MM-SH is involved in any lawsuit, claim or other judicial proceedings because the Published Contents from the Sponsor infringe the legal right of a third party (hereinafter referred to as the "Infringement Proceedings"), the Sponsor agrees to handle the Infringement Proceedings and make compensation as follows:

MM-SH informs the Sponsor of the abovementioned Infringement Proceedings promptly after the occurrence thereof, and suspends the marketing sponsorship services to the Sponsor during the 1) abovementioned Infringement Proceedings.

abovementioned infringement Proceedings.

The Sponsor shall, after receiving the written notice from MM-SH and for the interest of MM-SH, designate representative(s) to participate in the abovementioned Infringement Proceedings brought by the third party, and shall provide MM-SH with necessary support and assistance regarding litigation strategies and other matters during the abovementioned Infringement Proceedings, and shall bear all expenses incurred such as the local costs atternoy foce, travel expenses, cettlement amount or 2) legal costs, attorney fees, travel expenses, settlement amount, or damages decided in effective legal instruments.

MM-SH is entitled to require the Sponsor to bear the liability for 3) breach of contract according to the provisions on the liability for breach of contract under these terms and conditions.

6.5 If the Sponsor provides gifts in physical form, the Sponsor shall ensure the quality and transportation of such gifts that it is responsible to provide, guarantee that such gifts are compliant with national or industrial standards and qualified upon inspection and examination, and are delivered to the place designated by MM-SH. The Sponsor shall guarantee that the products' packages are intact and the logos and marks are complete. In case of punishment, legal liabilities, claims from a third party, or even relevant lawsuit proceedings arising due to product quality, the Sponsor shall unconditionally and independently assume all indemnify liabilities and consequences arising therefrom, for all of which MM-SH is irrelevant.

6.6 If the Sponsor violates any above provision, MM-SH is entitled to modify or delete relevant contents or stop providing the Sponsor with services. The Sponsor shall bear all liabilities for such violation and compensate MM-SH all losses caused thereby (including but not limited to the compensation paid to a third party, penalties, etc.).

#### Disclaimer

- 7.1 The marketing contents are provided by the Sponsor, and MM-SH shall not be responsible for the correctness, completeness and up-to-date status of the contents.
- 7.2 If the online marketing contains a link to an external website of a third party, under any circumstances the website provider or operator shall be responsible for the contents of the linked website, and MM-SH shall not be liable therefor.
- 7.3 MM-SH particularly reserves the right to modify or extend the contents provided by the platforms involved in the digital marketing channels without separate notice. MM-SH shall not bear the liability to compensate any direct or indirect loss caused by the information provided by the Sponsor.
- 7.4 MM-SH shall not bear any legal liability for the Sponsor's any loss from the marketing promotion, including but not limited to losses caused by mistakes, omissions, virus, etc. of relevant contents.
- 7.5 Under no circumstances shall MM-SH be liable for any indirect, consequential, disciplinary, incidental or special damages arising out of the Sponsor's receiving the marketing sponsorship services, including the profit loss suffered by the Sponsor as a result of the Sponsor's use of the sponsorship services.
- 7.6 MM-SH is not obliged but has the right to review the Published Contents provided by the Sponsor. If it finds that such Published Contents do not comply with national laws, regulations, or polices and rules, or that the Published Contents may infringe upon the lawful rights and interests of other parties, or it finds other situations which MM-SH deems as inconformity, MM-SH is entitled to refuse to publish such contents without any liability.

#### Special Terms on Live-streaming

#### 8.1 Published Contents for Live-streaming

When it submits the Application Form, the Sponsor shall also submit the information to MM-SH such as the theme, time, hosting speaker of the live-streaming and the Published Contents for the live-streaming. The Published Contents of the Sponsor shall be subject to the confirmation by MM-SH, and the time schedule of the Sponsor's live-streaming shall be arranged by MM-SH in light of the actual condition. MM-SH has right to review the Published Contents provided by the Sponsor. If it finds that any Published Content Contents provided by the Sponsor. If it finds that any Published Content provided by the Sponsor does not comply with national laws and regulations, or polices and rules, or that the Published Contents may infringe upon the lawful rights and interests of other parties, or it finds other situations which MM-SH deems as inconformity, MM-SH is entitled to refuse to publish such contents without any liability. However, this provision shall not be deemed as a guarantee provided by MM-SH on the legitimacy of the Published Contents of the Sponsor. The Sponsor itself shall guarantee the authenticity and legitimacy of the Published Contents and bear all the liabilities arising therefrom. therefrom.

#### 8.2 Code of Conduct for the Sponsor

#### The Sponsor shall not conduct any of the followings:

- To transfer the ordered sponsorship services to any third party without prior written consent of MM-SH.

  To modify by any means the Published Contents and relevant elements
- including but not limited to the theme, hosting speaker, pictures, links, etc. of the live-streaming), and to connect the link to any product that is irrelevant to the live-streaming.
- To try to crack the source code of the live-streaming software by
- reverse engineering, decompile or other means.

  To generate invalid traffic and/or fake traffic, impressions, clicks, etc. by any technical means or other improper means (including but not limited to underground industry, traffic purchase, forcing/inducing users to repeatedly click/visit, to repeatedly click/visit links/websites through technical scripts or cheating software).
- To get traffic in the live-streaming platform, improper benefits by improper means, disturbing the order of the live-streaming platform.
- To spread junk mails, harassing mails and e-mail advertisements, and make junk phone calls, harassing phone calls, all of which violate relevant national laws and regulations or are adverse to MM-SH.
- To spread advertisements that are undesirable or without request, or spread texts, voice messages and videos that contain reactionary, pornographic and other harmful information through live-streaming service. To sell its own or a third party's products or services during the live-streaming.
- To livestream following information or contents by using the source and services provided by the live-streaming service or to facilitate the livestreaming of such information by other people:
  - political propaganda and/or news and information that violate national regulations; a)

  - information involving national secrets and/or security; b) c) feudal and superstition information and/or obscene, pornographic, indecent information or information on abetting crime;
  - d) lottery, gambling games, "private servers", "cheating plugs-in" and other illegal internet publication activities;
  - information that violates national ethnic and religious policies; information that interferes with the security of the Internet operation:
  - information that infringes on the legitimate rights and interests of others and/or other information or contents that g) are harmful to the social order, social security and public morality;
  - other contents that violate laws and regulations, h) departmental rules or national policies.

- To build or use relevant devices or configuration to run programmes or process that is irrelevant to the purchased services, resulting in taking up the server memory, CUP or the internet bandwidth source in the platform formed by large amount of the sources of the live-streaming platform (such as the internet bandwidth or the storage space), interrupting the smooth connection between the live-steaming and the Internet, or between the live-streaming and the specific network or server, and within the live-steaming, or causing the server to go down or crash where the website of the products and services in the live-streaming platform is or where other live-streaming users are, or causing the products/application in the live-streaming platform
- inaccessible by users, etc.

  To make or try to make any alteration to the system configuration of the live-streaming platform or to break the system security.

  To reversely decompile the source code of the live-streaming
- platform without permission, including but not limited to obtaining the video source address, stream-extract address without permission, or extracting stream by a video download address.
- To conduct other activities that violate laws, regulations, these terms and conditions or infringe on a third party's lawful rights, and influence (or may influence) the reputation of MM-SH and its affiliates or any third party.

If the Sponsor violates the above provisions, MM-SH or the live-streaming platform has the right to take corresponding measures according to the situation, including but not limited to terminating/suspending this service immediately, maintaining relevant records, reporting to relevant competent authority or deleting relevant information.

#### 8.3 Regulations on the Live-streaming Contents

- The Sponsor shall warrant that, its Published Contents shall comply with laws, regulations and other regulatory documents, these terms and conditions, and shall not infringe on the 1) intellectual property rights and other lawful rights and interests of MM-SH and/or any third party. The Published Contents shall be present in heathy forms and shall be objective and real.
- All the contents published or spread by the Sponsor through the live-streaming service shall not violate relevant laws and regulations such as the Advertising Law, and shall not contain any content that is prohibited from publishing by the live-streaming platform or MM-SH. 2)
- The sponsor shall warrant that the live-streaming contents 3) published or spread (including the live-streaming theme, guiding image, video trailer, etc.):
- shall not contain untrue, false or exaggerated promotion, or a) mislead audience by any means; shall not contain negative information about any other third party
- b) and/or its commodities, or derogate such third party and/or its commodities, maliciously or by comparison;
- c) shall not use any improper marketing means (including but not limited to marketing by using trending topics and contents, marketing by using fake and fictional experience, or using false promises (e.g. promising users a free gift with purchase when there is no free gift), etc.);
- d) shall not, during the live-streaming and without approval, allow access to any link or any QR code of a third party's platform, or present information such as QR codes and contact information of any individual (including We-media influencers themselves) or seller, and/or other pictures or texts with advertising and sales intention.

#### 8.4 Liability Assumption

- The Sponsor is aware and acknowledges that, given the special nature of computers and the Internet, the followings will not be considered as a breach of contract by MM-SH:
- Short interruptions in service when the live-streaming platform or a) live-streaming service is undergoing server configuration and maintenance;
- Reduced uplink or downlink speed to the Sponsor's website due to b) problems such as blocked access or weakened signals on the Internet:
- Interruption of live-streaming service or failure to meet the requirements of the Sponsor due to force majeure, computer virus c) hacker attack, adjustment of relevant competent national or hacker attack, adjustment of relevant competent national authorities and operators, system instability, location of the Sponsor, shut-down by the Sponsor and any other problems of technologies, the Internet and telecommunication lines, etc.; Defects in the live-streaming service due to unavoidable defects in the state of the art of the industry (e.g. MM-SH is unable to guarantee that the Sponsor's data storage is absolutely secure); MM-SH is unable to guarantee that the data and materials stored by the Sponsor under this Agraement will not less and will not
- d)
  - by the Sponsor under this Agreement will not lose, and will not bear any liability for the Sponsor's data storage or results of data backup. The Sponsor is obligated and has responsibility to the secondary storage and backup of its own data and materials. The Sponsor shall be aware and acknowledge that its use of the live-
- streaming sponsorship service may be exposed to risks from any third party, including threatening, libel or illegal contents or activities, or anonymous or impostor information infringing upon other people's lawful rights and interests, and the Sponsor shall bear all the risks above by itself. MM-SH will not provide any type of guarantee, whether express or implied, for the provided live-streaming sponsorship services, including any implied guarantee and conditions on the truthfulness, applicability, ownership and non-infringement of all relevant information, and will not bear any liability for any direct, indirect, incidental, special and subsequent damages caused by the improper or illegal use of the live-streaming sponsorship service by the Sponsor arising therefrom.

- The Sponsor shall bear all the following liabilities and compensation on its own and fully compensate MM-SH if MM-SH suffers any damages because of the followings:
- Any claim or request by any third party arising out of any infringement of a) any rights or interests of others by data stored or live content initiated by the Sponsor through the live streaming;
- Claims or requests by any third party due to the Sponsor's breach of these terms and conditions; b)
- Any legal liability resulting from any breach of these terms and conditions c) by the Sponsor;
- d)
- Any dispute between the Sponsor and any audience over the products or services promoted during the live-streaming;

  Any legal liability caused by the data and materials stored during the live-streaming service by the Sponsor. e)

#### Intellectual Property Rights

The Sponsor warrants that the promotional materials and publicity materials provided do not infringe on any third party's legal rights including but not limited to intellectual property rights such as trademarks, copyrights, designs, patents, whether registered or otherwise confirmed, and other legitimate rights and interests.

If MM-SH considers that the promotional materials provided by the Sponsor violate relevant laws and regulations or infringe on the intellectual property rights and other legitimate rights of third parties, MM-SH shall have the right to terminate the Sponsorship Contract and refuse to provide the corresponding sponsorship services, and the sponsorship fees shall not be refunded and the Sponsor shall compensate MM-SH for all losses caused to MM-SH. In the event that MM-SH is subject to any administrative penalties, judicial proceedings and that MM-SH is subject to any administrative penalties, judicial proceedings and claims by third parties in relation to the aforementioned infringements by the Sponsor, the Sponsor shall be fully liable for the resulting damages, including but not limited to responding to the litigation in court, receiving investigations, and responding to and paying compensation to third parties.

The Sponsor shall actively cooperate for the supervision and administration with the intellectual property administration and judicial authorities, as well as for onsite evidence collection, investigation and questioning, etc. The Sponsor shall accept the relevant authorities' handling decisions and withdraw the alleged infringing promotional materials or related materials, and MM-SH shall also have the right to request the removal of any alleged infringing promotional materials or related materials.

#### **Verbal Agreement**

All verbal agreements, individual and special arrangements are valid only with MM-SH's written confirmation.

#### Place of Performance, Applicable Law 11.

Shanghai shall be the place of performance, also for all financial obligations. The law of the People's Republic of China shall apply.

#### Jurisdiction, Arbitration Agreement

The following shall apply to Sponsors incorporated in the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this Sponsorship Contract, or the breach, termination or invalidity of this Sponsorship Contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party shall bring an action at the court which has jurisdiction at the registered address of MM-SH.

The following shall apply to Sponsors incorporated or with their principal place of business outside the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this Sponsorship Contract, or the breach, termination or invalidity of this Sponsorship Contract, the both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party shall submit the dispute to Shanghai International Economic and Trade Arbitration Commission for arbitration in Shanghai in accordance with its rules of arbitration procedure.

#### **Data Protection** 13.

#### Definition

"Data" refers to all kinds of information recorded electronically or otherwise, including (but without limitation) Personal Information, Sensitive Personal Information, Important Data, and other general information.

"Personal Information" refers to all kinds of information, recorded electronically or otherwise, that relates to an identified or identifiable natural person, excluding anonymized information. Typical examples of Personal Information include (but are not limited to) name, date of birth, ID number, biometric information, residence, phone number, cellphone number, email address, health information, and tracking information.

"Sensitive Personal Information" refers to Personal Information that, if leaked or illegally used, could easily result in infringement of a natural person's dignity or endangering of personal or proprietary security, which includes (but is not limited to) biometric information, religious belief, special identity, medical and health information, financial account, tracking and whereabouts, and information of minors below the age of 14.

"Important Data" refers to Data that, once tampered with, destroyed, leaked, illegally obtained or illegally used, may endanger national security, economic operation, social stability, public health and security,

"Data Subject" refers to identified or identifiable natural person whose Personal Information is collected and processed.

- MM-SH and Sponsor shall at all times be aware of and comply 2 with all applicable PRC laws and regulations in relation to cyber security and data protection.
- Before providing (or making accessible) to MM-SH any Data, the Sponsor shall notify MM-SH in advance of any special regulatory requirements applicable to Data and any security and compliance measures based on such special regulatory requirements that MM-SH needs to implement before processing such Data.
- The Sponsor agrees and undertakes to (i) only provide (or make accessible) to MM-SH the Data limited to the scope as required to enable both parties' fulfillment of obligations under this Terms of Sponsorship and other relevant business purposes, (ii) strictly follow the respective requirements on content, format, quantity, channel, etc. as agreed between the parties (if any), (iii) in case of providing any Personal Information to MM-SH (e.g. Personal Information of the Sponsor's staff or contacts), guarantee and secure that it has properly obtained statutorily required consent (including separate consent for e.g. sharing Personal Information with MM-SH, processing Sensitive Personal Information, or allowing MM-SH to further transmit such data to a third party either in the PRC or outside the PRC) from corresponding Data Subjects in advance so as to enable MM-SH to legally process such Personal Information.
- The Sponsor hereby grants MM-SH an irrevocable right to process the Data to the extent as permitted by applicable PRC laws and regulations, including but not limited to processing by MM-SH itself, entrusting a third party to process, transferring / exporting the Data to a third party, etc.
- The Sponsor understands and agrees that MM-SH may disclose the Data received or accessed under this Terms of Sponsorship or during the course of cooperation in the event that MM-SH is required to do so by any ruling of a regulatory authority or court or by applicable PRC laws or regulations (collectively "Statutory Requirements"). MM-SH will notify the Sponsor in a practical way of such disclosure after MM-SH becomes aware of the Statutory Requirements and is legally allowed to notify the Sponsor to this effect.
- The Sponsor acknowledges and confirms that except for Personal Information, Data provided under this Term of Sponsorship or during the course of cooperation shall not contain those regulated under PRC laws and regulations (e.g. Important Data). Particularly, the Sponsor hereby confirms that any Data provided (or made accessible) by the Sponsor to MM-SH has not been classified or defined as Important Data according to any publicly available official documents (including but not limited to laws, regulations, national and industrial standards, irrespective of regions or departments) and / or any Chinese regulators / officials. Nevertheless, insofar as later on any Data (excluding Personal Information) provided qualifies as regulated Data, the Parties shall actively cooperate with each other and use their best effort to jointly assess and work out legally feasible measures to sustain this Term of Sponsorship and the cooperation between the Sponsor and MM-SH, and mitigate any potential negative impact therefrom.
- The Sponsor shall fully indemnify MM-SH and hold MM-SH harmless from any claims, penalties or damages incurred due to the Sponsor's failure (including the Sponsor's staff, agents or other representatives commissioned by the Sponsor) to comply with applicable PRC laws and regulations or the obligations under this Data Protection section.

#### 14. Severability

Should the provisions set out in the Terms of Sponsorship or Marketing Sponsorship Manual be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue.